PRESCIENT SECURITY

Getting Listed on the FedRAMP Marketplace

Seven steps for cloud service providers under the Consolidated Rules for 2026

Since July 2026 an Initial Implementation Phase listing is required before you can apply for a FedRAMP Certification. FedRAMP does not coach applicants and rejects incomplete requests, so finish every step before you submit.

1 Confirm your offering is in scope

Your product must fit one of two use cases: direct use inside a federal information system that will receive an agency ATO, or indirect use as a third-party resource inside another listed offering.

Services used only to meet private compliance needs such as CMMC are out of scope and will not be listed.

2 Choose your path and class

Decide between FedRAMP 20x (KSI-based, automation first) and Rev 5, then pick a certification class. Classes A through D replace the old Low, Moderate and High labels.

FedRAMP expects an advisor or assessor to validate your application before you submit.

3 Publish your public information

Post the required data on a public web page in human-readable and JSON form, validated against the FedRAMP Certification Package Overview schema. Use a placeholder FedRAMP ID until one is assigned.

- Service model, deployment model, business category UEI, sales and security contacts
- Website and logo links, service description, service list with security categories
- Secure configuration guidance, documentation overview, Trust Center link, assessor

4 Stand up a compatible Trust Center

It must share Certification Data with agencies without interruption and offer documented programmatic access.

- Landing page with clear access instructions
- Inventory of agency users with access, and access logs kept six months
- Human and machine-readable data kept consistent by automation

5 Publish your progress plan

Document your own goals and milestones toward certification on your Trust Center or website. Progress is measured against the goals you set and must be refreshed at least quarterly

FedRAMP calls this a marketing task, not a compliance one. Write it for agency buyers.

6 Submit the Provider Listing Request Form

Apply only through the Provider Listing Request Form at help.fedramp.gov; email applications are not accepted. Once approved, FedRAMP assigns your FedRAMP ID, which must then appear in all Certification Data.

7 Keep the listing alive: schedule your assessment

Show that a Class B, C or D assessment is scheduled within two years of your initial listing, or FedRAMP removes it until you do. Pick a FedRAMP Recognized assessor early, keep quarterly updates current, and post Certification Reports within two weeks of receipt.

Official references

Getting Listed: fedramp.gov/2026/providers/implement/marketplace

Listing rules: fedramp.gov/2026/reference/marketplace-listing

Public information fields: fedramp.gov/2026/reference/certification-data-sharing

Need an assessor?

Prescient Security is a FedRAMP Recognized independent assessor (ID 202040). We validate your listing package and schedule the assessment that keeps you listed.

fedramp.gov/marketplace/assessors/202040

Based on the FedRAMP Consolidated Rules for 2026, effective July 4, 2026.
Rules change; confirm current text at fedramp.gov before submitting.

Simplifying security & compliance
www.prescientsecurity.com

Learn more

FedRAMP